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FRONT COVER

Loaned artifact from The Vikings Begin exhibit Gustavianum, Uppsala University Museum in Sweden.

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Visitor exploring The Vikings Begin exhibit

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Student exploring the Museum's Shipsmith Shop

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Mystic Seaport Museum Figurehead collection

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Visitors exploring the Museum's Print Shop

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A MESSAGE FROM STEPHEN C. WHITE PRESIDENT AND CEO

When I began my tenure at Mystic Seaport Museum 10 years ago, the recession was in full force and the future was uncertain. From those days, rose a revitalized community featuring the completion of the restoration of the *Charles W. Morgan*, her 38th Voyage, the planning and building of the McGraw Gallery Quadrangle and the Thompson Exhibition Building, and the launch of the subsequent Era of Exhibitions. The impact of the global economic crisis had been significant, but the Museum demonstrated its resolve and responded well to the immense challenges.

Now, at the end of 2018, thanks to the extraordinary hard work, generosity, and vision of the Mystic Seaport Museum staff and extended community, we have achieved the goals set out in the 2009 Strategic Plan and then some. Not only did we restore and sail the *Morgan*, as well as plan, build, and open the Thompson Building, but then in 2018, we presented five special exhibitions, rolled out a new brand, organized several new record-breaking events, continued to host the Museum's beloved annual events, and expanded our educational offerings.

The dynamic, changing exhibition schedule has propelled us forward and has enhanced our business model. With compelling new exhibitions like *The Vikings Begin*, *The Vinland Map*, and *Death in the Ice*, our members revisited the Museum in numbers exceeding recent standards. Both

the education programs and special events team utilized the exhibitions as learning tools and inspiration. As an example, Viking Days was a highly successful family weekend engaging visitors from the Shipyard to the visiting longship Draken Harald Hårfagre, and The Vikings Begin exhibition itself. The Seaport After 7 inaugural event, a Viking Beer Garden, was popular, attracting a younger demographic despite cold and rainy weather. Arts on the Quad found its sea legs with four unique exhibition-related performances and experiences on the cool grass of the McGraw Quadrangle.

With a colorful splash, Mystic Seaport returned to being Mystic Seaport Museum again. The bold and contemporary logo and design scheme easily identifies the Museum, celebrates our "museum-ness," and connects us more directly with the contemporary world. Further, the Board of Trustees adopted a new vision statement that states that the Museum will reimagine the interchange between maritime heritage and broader contemporary culture.

The 2019 season promises more excitement and wonder: the summer exhibition, *Streamlined: From Hull to Home*, includes boats, engines, and also some tantalizing surprises; the *Mayflower II* launch in September; and an unprecedented exhibition of the watercolors of J.M.W. Turner in October, all from the unparalleled collection of

Tate, London. We hope these special experiences will entice new visitors to come to the Museum while keeping our friends and members returning.

We are deeply grateful to our members and donors who supported the Museum this year. Through their contributions and the visionary leadership and generosity of our Board of Trustees, we have realized and enjoyed the accomplishments of the last 10 years. Their belief in the Museum and their unwavering support have inspired us to greater heights and expanded and broadened our role in the national conversation. Lastly, it is with deep appreciation and respect that we see the six-year term of our Board Chairman, J. Barclay Collins, II, come to an end. His extraordinary leadership has nurtured a culture of philanthropy that now permeates every aspect of the Museum. We are deeply grateful for his service, and we will miss his passionate hand at the helm.

Sincerely yours, Stephen C. White



A MESSAGE FROM J.BARCLAY COLLINS, II CHAIRMAN OF THE BOARD

This is my final Annual Report letter to you as Chairman of the Board of Trustees of Mystic Seaport Museum, and I must say it has been a joyous six years for me, leading an engaged board and collaborating with the finest staff imaginable. My tenure ends on a high note, as we conclude the first full year of our Era of Exhibitions, with the fabulous Turner exhibition opening in October, and as we celebrate a year of excellence in all our education, science, and curatorial programs-from a vibrant sailing school on the waterfront, to a succession of scholarly symposia surrounding our exhibitions, and to the worldclass exhibitions themselves. I am immensely proud of the many milestones we have achieved during my tenure at the helm, milestones laid out in part by the foresight of my predecessors: Being on board the Charles W. Morgan, as she made her way up the Mystic River to home after her exciting six-week 38th Voyage, the joyous weekend of celebration surrounding the opening of the Thompson Exhibition Building, highlighted by an amazing address by Wade Thompson's daughter, Amanda; these are memories I will never forget. And I am particularly gratified by the growth in philanthropy: our successful Museum in Motion Campaign, the Era of Exhibitions campaign, in progress and on target, and the significant increase in Annual Fund support, spearheaded by our trustees, all this under the leadership of a crack Advancement team.

It has been a privilege, and a great honor, to lead our highly engaged and passionately committed Board of Trustees, women and men who have acted wisely and strategically these past years to guide forward the mission of our Museum and who are deeply philanthropic towards Mystic Seaport Museum. They have given most generously of their time, their talents and their treasure, and have reached out to inspire and encourage others to join in their philanthropy. I have served on many non-profit boards, big and small, over the years, and I can say without reservation that this is the finest.

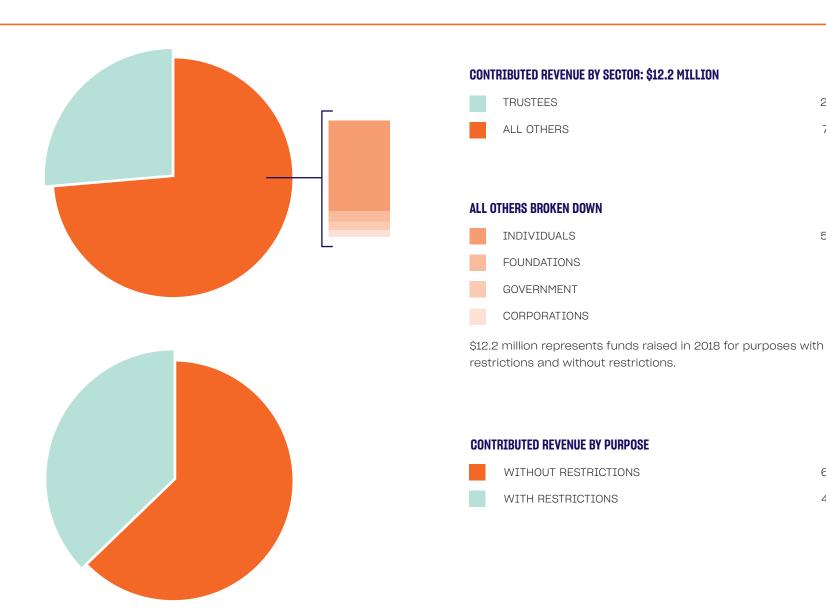
The substantial support which our trustees give to our Museum, added to the very generous support of each of you, vitally sustains our operations each year and allows us to preserve and restore historic vessels of great significance, mount exhibitions of "you must see it" stature, and save and share our world-class collection of maritime art and artifacts. So, my hat is off, with three cheers, for all my fellow trustees, and all of you. Our trustees, like a number of you, have also been farsighted about our future as an institution, making planned gifts that ensure the Museum will thrive long after we are gone, touching the lives of visitors far into the future.

During my tenure, I have spent several weeks each summer in residence at the Museum, at the dock, on board my classic sailing ketch, *India*, watching my grandchildren grow from young boys to teenagers, building confidence and new skills as they progressed through the programs of our sailing school. I have watched the wonder in their faces and those of their new friends, as they encountered and were mesmerized by the work of the "smithy," or watched in awe sailors scramble up the rigging of the *Morgan*. Their experiences at Mystic Seaport Museum will have a lifelong impact on their character; that alone is worth every minute of time and investment I have made in this great institution.

I want to thank each of my fellow trustees for their support during my chairmanship. I thank each member of our amazing staff, whose dedication and energy brings the Museum to life every day. And I want to thank each of you, who love this place and have donated so generously in support. You are keeping our maritime heritage alive and relevant and accessible to new generations, helping to share the magic that is Mystic Seaport Museum.

Yours sincerely, J. Barclay Collins, II





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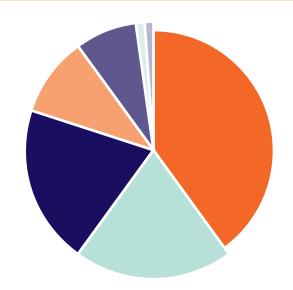
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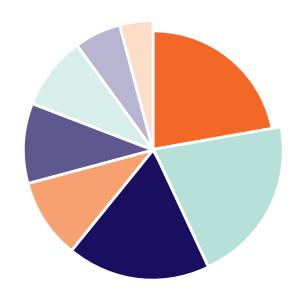
MUSEUM OPERATING INCOME | 2018

GIFTS, GRANTS AND BEQUESTS	40%
GATE ADMISSIONS	20%
PROGRAM FEES	20%
MUSEUM STORE AND FOOD/STORE CONCESSIONS	10%
MEMBERSHIP	8%
MISCELLANEOUS	1%
SALE OF PUBLISHED MATERIAL. FILM AND VIDEOS	1%



MUSEUM OPERATING EXPENSE | 2018

VISITOR EXPERIENCE	21%
WATERCRAFT	21%
GENERAL AND ADMINISTRATIVE	19%
EDUCATION	10%
CURATORIAL, LIBRARY AND PUBLICATIONS	10%
FUNDRAISING	9%
COMMUNICATIONS	6%
MUSEUM STORES	4%



MYSTIC SEAPORT MUSEUM AT A GLANCE

VISITORS AND MEMBERS

259,647 visitors through our gate in 2018 626,459 unique visitors to the website in 2018 12,423 member households

STAFF AND VOLUNTEERS

347 staff 625 volunteers 54,033 volunteer hours in 2018

EDUCATION

32,000 students and adults served by the Education Department

EXHIBITIONS

Opened 6 new exhibits in 2018

COLLECTIONS & RESEARCH

Over 1.5 million feet of film footage

Over 1.3 million photographs; one of the largest maritime photographic archives in North America

Over 1 million pieces in our manuscript collection, including 1,500 logbooks, journals, ledgers, and diaries

200,000 sheets of naval architecture drawings

75,000 books

Over 10,000 nautical charts and maps dating from 1650 to the present

5,800 paintings, drawings, and prints

2000 ship models

1,400 pieces of scrimshaw

1.100 nautical instruments

550 oral histories

520 watercraft dating from 1824 to the present

150 Munson Institute lectures and sound recordings from 1960 to the present

75 figureheads dating from 1800 to the present





THE AMERICA AND THE SEA SOCIETY **2018 ANNUAL FUND**

(Gifts received from January 1, -December 31, 2018) Gifts at the America and the Sea Society level have a tremendous philanthropic impact on every program museum-wide. Support to this leadership gift society reflects a deep commitment to the vitality of Mystic Seaport Museum and is an affirmation of our mission to preserve our maritime heritage for the benefit of future generations.

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2002	Henry L. and Grace Doherty Endowment for Program Excellence	To support program excellence at the Maritime Studies Program of
		Williams College and Mystic Seaport Museum
2002	Peter Jay Sharp Fund for Maritime Educational Opportunity	To support school/youth education outreach programming,
		with priority for CT, MA, RI, NY
2002	Marigold Endowment	To support the care and maintenance of Marigold
2002	Lewin Public Library Endowment	To support library membership program
2001	Robert C. Kyle Endowment for Intellectual Property Development	To support the development of commercial products from our collections
2000	George H. Blacker Collections Endowment	To support the work of the curatorial department
1999	Margaret Pynchon Mallory Endowment Fund	To support the maintenance and restoration of paintings and other artifacts in
		the collections with preference given to Mallory family collections
1999	J. Revell Carr Associate Curator of Small Craft Endowment	To support the position of Associate Curator of Small Craft
1998	Garden Endowment	To provide support for the gardens
1998	Lucy E. W. Hamilton Endowment	To purchase books, manuscripts and documents relating to
		the mission of Mystic Seaport Museum
1998	Curtis F. Reed Endowment	To provide general support
1998	Mr. and Mrs. Hays Clark Senior Curator of Watercraft Endowment	To support the position of Curator of Watercraft
1996	Roann Endowment	To support the preservation of <i>Roann</i>
1994	Endowment for Humanities Research and Public Program Development	To support research and public programs in the humanities
1994	Watercraft Endowment	To preserve, maintain and document the watercraft collection
1994	Waldo and Elly Johnston Book Fund	To purchase books for the Library
1993	Pauline C. and Clifford D. Mallory Jr. Fellowship Endowment Fund	To support international exchange fellowship grants
1993	Dickman Fund	General support
1993	Captain George Lawrence Memorial Endowment Fund	To support education programs
1992	Edward S. Moore Foundation Youth Education Endowment Fund	To support youth education
1992	The Blair Lighthouse Endowment	To maintain and support the replica of the Brant Point Lighthouse
1992	Gladys Brooks Manuscripts Conservation Endowment Fund	To support the conservation of manuscripts
1992	General Library Endowment	To support the G. W. Blunt White Library

1992	Benjamin W. Labaree Scholarship Endowment For Financial Aid	To provide merit and need based financial aid to students
1001	One all Quests Finder, une eint	attending the Williams-Mystic Program
1991	Small Craft Endowment	To preserve traditional boat building skills and demonstrate their importance
1991	Russell S. Reynolds, Jr. Endowment Fund	To support the care of the collections with a preference for items related to the New York Yacht Club
1990	William C. Ridgeway, Jr. Memorial Endowment Fund	To provide general support
1990	Anita E. and James E. Chapman Maritime Research Fund	At the discretion of the President with preference being given to maritime research
1989	Sven Hansen Wooden Boatbuilding Fund	To support the small boat shop and small boat building projects
1989	Horace W. Fuller Memorial Fund	To support symposia, publications and financial assistance for "at sea" programs
1986	PILOTS Endowment Fund	To support the PILOTS program
1986	Andrea Lee Memorial Endowment	To support sail education
1986	BRILLIANT Endowment	To support the preservation of Brilliant and the continuation of her program
1984	CHARLES W. MORGAN Endowment	To support ongoing maintenance of the Charles W. Morgan
1984	Preservation Shipyard Endowment	To support the Henry B. duPont Preservation Shipyard
1984	New Shoreham Life Saving Station Endowment	To maintain the New Shoreham Lifesaving Station
1984	General Library Endowment	To support the library
1983	Gladys Brooks Library Endowment	To use for acquisition and conservation of books for the library
1983	Charles Thomas Clagett Jr. Endowment	To support the shipyard, ships and watercraft preservation
1983	Thomas J. Watson Endowment	General Support
1982	Alexander Orr Vietor Memorial Endowment	To support the acquisition of manuscript materials relating to American maritime and whaling industries prior to 1860
1982	Rudolph J. Schaefer Building Endowment	To maintain the Schaefer Building
1980	Thomas J. Watson, Jr. Endowment	To provide general support
1980	Franz and Elizabeth Schneider and	To support the small craft preservation activities of the Museum
	Timothea S. Larr Small Craft Preservation Endowment	
1980	Merrill Stubbs Endowment	To maintain the Thomas Oyster House
1980	Margaret W. Pierce Endowment Fund for Interpretation	To support the interpretation program
1979	American Seamen's Friends Society Endowment	To the G. W. Blunt White Library and its collections including ASFS archives
1978	Marion G. Larkin Endowment	To support the library
1976	Edward John Noble Endowment	Education programs
1970	Henry B. duPont Preservation Shipyard Fund	To provide general support
1970	Archibald Campbell Denison Memorial Endowment	To support mariner training
1964	Mildred C. Mallory Memorial Endowment	To maintain the membership building
1961	Rick Marcellus and Rick Steele Memorial Endowment Fund	To provide financial assistance to participants in youth training programs
1959	Daniel S. Morrell III Memorial Fund	To support youth training
1958	Wesley E. Morse Endowment	To support youth training
1958	Harvey Conover Memorial Endowment	To benefit the youth training programs
1955	Thomas S. Greenman House Endowment	To maintain the Thomas S. Greenman House
1955	George Gordon Breed Fund	To provide financial assistance to worthy young people who wish to
	8	participate in our education programs
1954	Frank and Cora Munson Endowment Fund	To support the Frank C. Munson Memorial Chair for American Maritime Studies
1950	Henry B. Plant Memorial Endowment	To maintain the Plymouth Cordage Company Ropewalk
1946	Carl C. Cutler Endowment Fund	Chair of American Maritime History
1945	Lewis Austin Storrs Memorial Endowment Fund	To purchase artifacts, preferably ship models and books and to
		maintain these collections
1941	Clifford D. Mallory Memorial Fund	To maintain the Mallory Building and Mallory Family Collections
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DURING OUR LIVES,

THROUGH WORD AND DEED

WE LEAVE OUR IMPRINT ON THE INDIVIDUALS AND INSTITUTIONS ABOUT WHICH WE CARE DEEPLY

The legacy we bequeath conveys the story of our own lives and accomplishments just as the exhibits and programs at Mystic Seaport Museum convey to us stories of the accomplishments of our forebears.

Please consider including Mystic Seaport Museum in your long-term plans so that you may:

- · Build a strong financial foundation to ensure the continued growth and future success of Mystic Seaport Museum
- Forge your own legacy of support for the preservation of our story as a people and a nation
- · Inspire future generations through experiential learning and the gift of knowledge

To learn more about including Mystic Seaport Museum in your will or estate plan please call the Advancement office.



www.mysticseaport.org/support/legacy-giving